

Notice of Revision to Full-Year Consolidated Financial Results Forecasts for Fiscal Year Ending March 31, 2017

TOPPAN FORMS CO., LTD. (hereinafter the “Company”) announces that it has revised its full-year consolidated financial results forecasts for the fiscal year ending March 31, 2017 (April 1, 2016 – March 31, 2017) announced on April 28, 2016 in light of the recent business performance trends and other factors. Details are as follows.

1. Revision to consolidated financial results forecasts under review (April 1, 2016 – March 31, 2017)

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent	Net income per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previously announced forecast (A)	275,000	14,000	14,700	9,400	84.69
Revised forecast (B)	258,000	9,300	9,800	5,700	51.35
Change (B – A)	-17,000	-4,700	-4,900	-3,700	
Change (%)	-6.2%	-33.6%	-33.3%	-39.4%	
(Reference) Actual result (FY2016/3)	273,217	13,674	14,592	9,360	84.33

* The abovementioned forecasts are based on economic conditions, market trends and other factors that the Company takes into consideration as of the date of the announcement of the material. Actual results may differ from the forecasts due to a variety of factors going forward.

2. Reason for the revision

Net sales are expected to be lower than the initial forecast. This is attributable to the earlier-than-expected reduction of large-scale projects by some clients, as well as a limited level of contribution to the financial results for the consolidated fiscal year under review by the Company’s unique and new paper media-and-IT-combined services, on which the Company has been focusing its sales expansion efforts.

The Company undertook full-scale efforts such as the consolidation of manufacturing facilities and the improvement of production efficiency through automation to reduce production costs. However, operating income will fall short of the initial forecast, due largely to a decrease in income as a result of the abovementioned decline in sales as well as a rise in development expenses in IT, a business portfolio that the Company is working to strengthen with a view to addressing growing demand going forward. As a result, ordinary income and profit attributable to owners of parent are expected to decline as well.

In this situation, with the achievement of sustainable growth in mind, the Company group will make business investments to strengthen its competitiveness and offer IT-based value-added and highly profitable new services and businesses more rapidly. In addition, it will seek to further enhance its corporate value through structural reforms including the consolidation of manufacturing facilities as well as the realignment of the Group companies and the optimization of personnel placement.

The dividend forecast remains unchanged for the fiscal year ending March 31, 2017.